



MODEL BUILD AND DATA  
ANALYTICS SERVICES

IDEAS | PEOPLE | TRUST



# FINANCIAL MODELLING

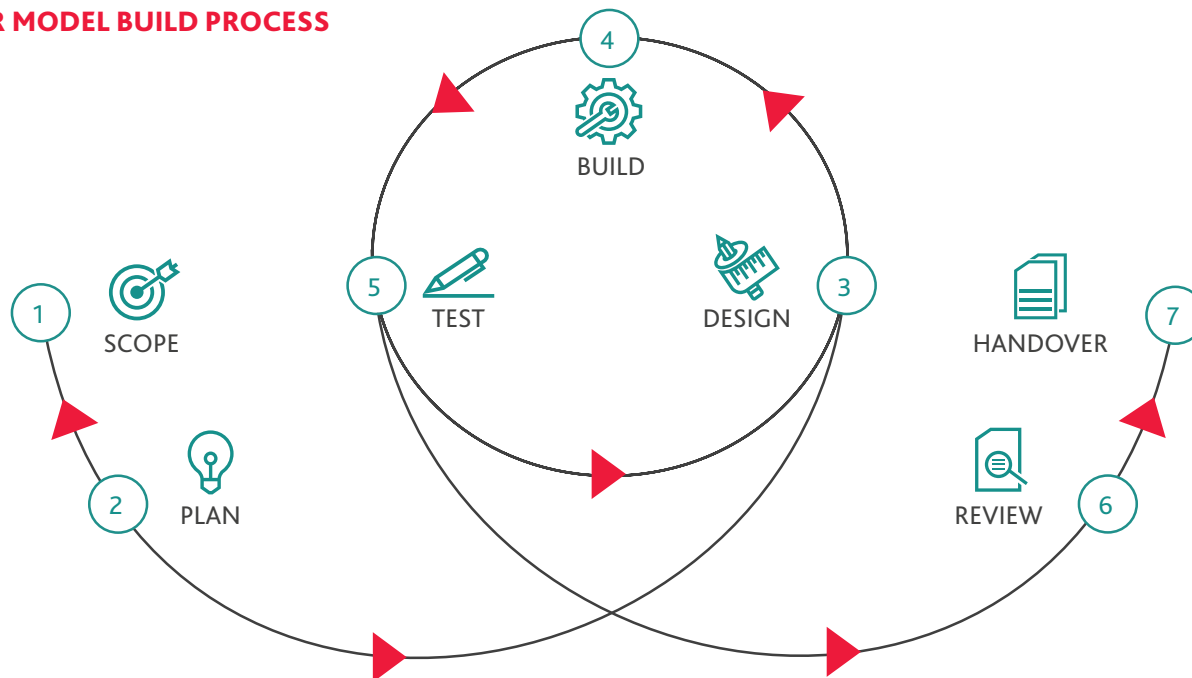
A well built and robust financial model is a key tool for management teams in effectively and efficiently running and navigating their businesses.

Our financial modelling services help provide reliable three-statement forecasts using driver-based assumptions, tailored to your business and your needs. Our models can incorporate profitability, cashflow and asset value projections over the medium term so that any potential obstacles can be planned for in advance.

All our models are built with purpose in mind, following best practice modelling techniques - producing dynamic, valuable and user-friendly models. Our models integrate your business's historic and ongoing results, enabling simple periodic roll-forward.

Our models assure investors who want to test the assumptions put before them, and can also be used as an ongoing management tool. They empower decision makers within the business to stress test, sensitise and visualise future expectations.

## OUR MODEL BUILD PROCESS



### OUR FINANCIAL MODELLING SERVICES

- ▶ Budgeting and forecasting
- ▶ Sensitivities/scenarios
- ▶ Cashflow/DCF forecasting
- ▶ IPO's
- ▶ Financing overlays
- ▶ Private equity
- ▶ Debt
- ▶ Growth and acquisitions
- ▶ LBO/MBOs
- ▶ Returns analysis
- ▶ Investment appraisal
- ▶ Valuations
- ▶ Venture capital
- ▶ Fund/portfolio modelling.

Our tried and tested approach ensures a smooth and efficient development experience. We take the time to understand your business, data and purpose of the model so we can build your model in a streamlined manner from the outset.

Throughout the process, we adopt a collaborative approach with regular check-ins to ensure the model is built to your specifications and provides the outputs that you need to suit the original purpose.

# OPERATIONAL MODELLING

Our operational modelling services enable management to flex the operational drivers of their business for strategic decision-making and scenario analysis.

As with all our services, our models are purpose built and tailored to your specific needs and situation.

Our team have experience in logistics and supply chain modelling, options appraisals, portfolio analyses, and financial viability assessments.

Our operational models are designed to help you understand the potential impact of internal and external factors on your business, enabling you to make informed decisions that drive success.

## ASK US ABOUT OUR RECENT EXPERIENCE



Stock management and asset build phasing for a lighting and security business



Model for a charity assessing the impact of sensitivities and one off shocks on cash and reserves



Business expansion and divestment options appraisal model



Transaction model utilising a global supply chain



Model assessing the financial impact of different exit and procurement options for a government contract



Model for a pre-profit company overlaying the impact of various growth strategies



# DATA ANALYTICS

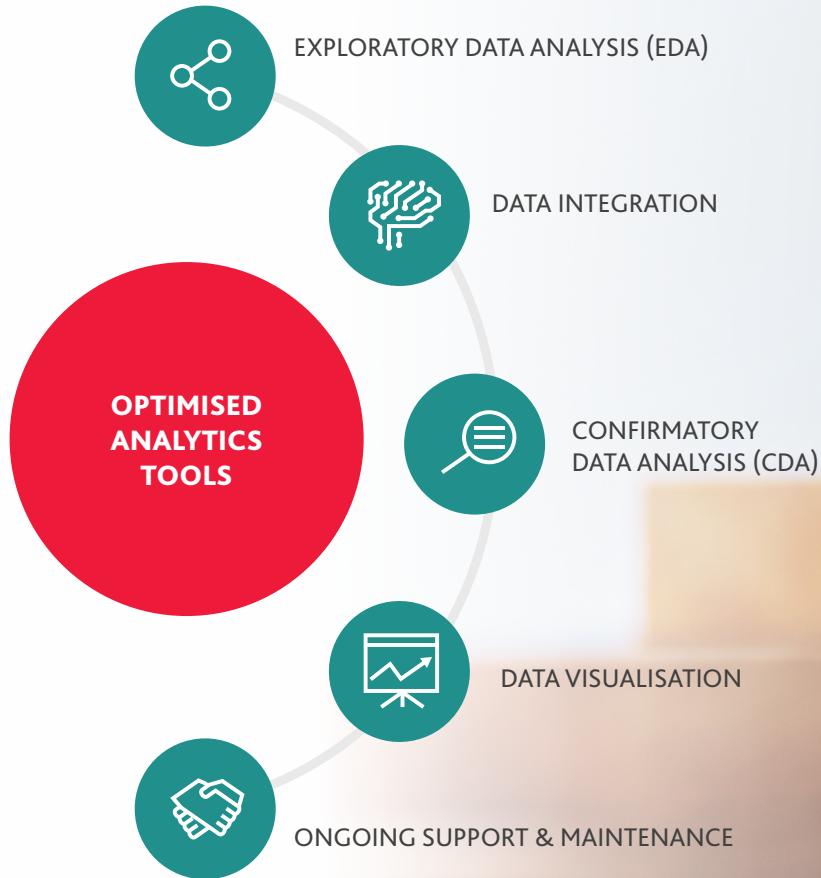
Our Data Analytics and Visualisation services enable management teams, shareholders and investors to extract key information from large and complex data sets on an ongoing basis.

Leveraging ever-increasing commercial data can provide your organization with timely and relevant information, enabling effective decision making to develop a competitive advantage.

Our team has extensive experience in applying industry best practice to transform data into easy to digest visualisations, accessible on laptops and mobile devices.

We can also offer ongoing analytics and reporting services to provide you with meaningful insights on a periodic basis, which can be developed with the ever-increasing needs and demands of your business.

## OUR FIVE-STAGE PROCESS CREATES PURPOSE BUILT, OPTIMISED ANALYTICS TOOLS



FIND OUT MORE  
ABOUT OUR SERVICES



# TESTIMONIALS

"I am very happy with the work the modelling team have done. They have been patient, diligent, responsive and flexible. This model is going to enhance the business substantially allowing us to robustly and realistically plan for the future. I would have no hesitation in using the team again." - **ETE LTD**

"The BDO Model Build team provided a clear, user-friendly tool which really helped convey the financial story. The communication and responsiveness of the team was first rate, and the quality of the final model was assured through a detailed testing and QA process." - **PRIME GLOBAL**

"The team clearly had a solid understanding of our business. BDO produced a very dynamic and robust model which is both user friendly and provides bespoke analysis specific for our internal reporting. The model will now allow for smoother diligence." - **LONDONMETRIC PROPERTY PLC**

## CONTACT US FOR MORE INFORMATION



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