



BDO ADVISORY SERVICES

YORKSHIRE, HUMBER
AND THE NORTH EAST

IDEAS | PEOPLE | TRUST

BDO

ADVISORY SERVICES FOR EVERY CHALLENGE

BDO ADVISORY SERVICES

Whatever your unique ambitions or challenges, our scale and international coverage means we can provide the broad range of advisory services and deep technical expertise you need.

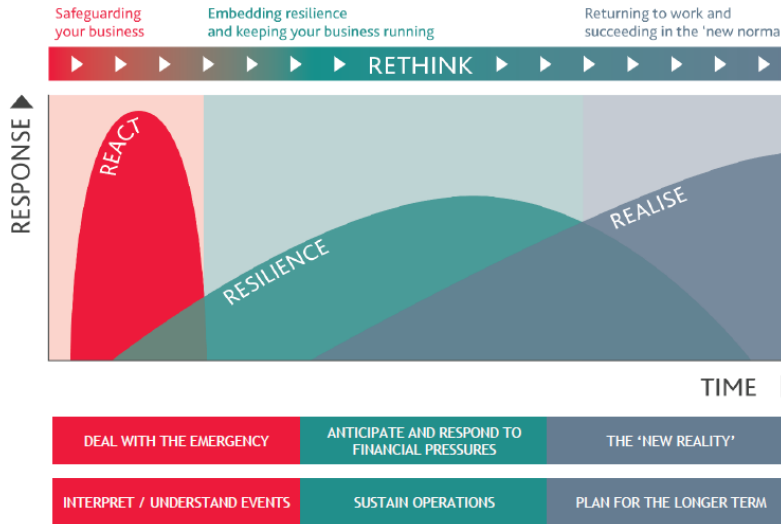
When you appoint us, you can rely on us to build a close working relationship with you so we can be responsive to your specific needs. Once we have understood these needs, you will be supported by a multidisciplinary team with the right professionals working together seamlessly to address your unique requirements based on thorough analysis.

Through our collaborative approach, we work with you to overcome financial, operational and strategic challenges and achieve your goals by delivering innovative and pragmatic solutions. By using our Rethink framework, we can help you with your immediate challenges as well as prepare for a successful and healthy future.

We work with businesses, not for profit organisations and government. On the next page, you will find the full list of specialist advisory services that we deliver to our clients.

[Review our specialist services areas on the next page to identify how we might help to support you.](#)

RETHINK MODEL



BDO IN THE UK

A long-established professional firm, we provide a full range of audit, tax and advisory services in a seamless way. Our 390 partners and over 6,130 staff operate from 18 offices in all major cities across the UK.

BDO GLOBALLY

When you work with BDO UK, you get a firm with an international network. BDO International is one of the world's largest accountancy and business advisory firms. With over 95,000 staff operating from 1,700 offices in 164 countries, we have the international reach and expertise to deliver the solutions you need, where you need them.



HOW WE HELP OUR CLIENTS

Our services

OPERATIONAL IMPROVEMENT

We support organisations to improve operational performance and efficiency, the impact of which includes improved financial performance. Services include:

- ▶ Resilience health checks
- ▶ Operating model reviews
- ▶ Process optimisation
- ▶ Supply chain and procurement improvement
- ▶ Operational due diligence
- ▶ Post merger integration.

FINANCIAL ADVISORY

Our financial advisory offering includes:

- ▶ Independent financial reviews
- ▶ Strategic options reviews
- ▶ Financial due diligence
- ▶ Re-financing / debt advisory support
- ▶ Restructuring, turnaround or insolvency support
- ▶ Liquidity and solvency reviews
- ▶ Stakeholder management
- ▶ Maximising working capital efficiencies.

FINANCIAL RISK & REGULATION

We provide assurance and advisory services for regulated financial services firms and financial risk management advisory support. Our offering includes:

- ▶ Outsource and co-source internal audit services for financial services firms
- ▶ Prudential regulation, governance and risk, economic crime and conduct risk advisory across financial services
- ▶ Treasury benchmarking, controls reviews and process improvement for all sectors.

FORENSIC SERVICES & INVESTIGATIONS

Our forensic specialists provide a range of proactive and reactive services including:

- ▶ Rapid Response investigations into allegations of fraud, bribery, accounting irregularities and financial misstatements
- ▶ Prevention services including forensic Due diligence, fraud risk reviews and audits and fraud awareness training
- ▶ Forensic technology solutions including data analytics, imaging and recovery and Cyber security response.

DIGITAL RISK AND ADVISORY SERVICES

BDO's Digital Risk and Advisory Services specialists help consider the quality of internal control, risk and governance frameworks. Services include:

- ▶ Third party assurance
- ▶ Internal audit
- ▶ Controls advisory - UK and US SOX
- ▶ Risk management
- ▶ IT advisory & data governance
- ▶ ERP implementation support
- ▶ Cyber security and cloud solutions
- ▶ Contact and commercial risk services.

PENSIONS ADVISORY

Our team, which includes qualified actuaries provide a range of services to support pension related matters including:

- ▶ Covenant reviews- scheme specific funding covenant advice
- ▶ Transactions - covenant assessments for M&A, solvent and insolvent restructurings and re-financings
- ▶ Disputes- moral hazard, regulator intervention and expert witness
- ▶ Clients - acting for schemes, employers and regulators.

MERGERS & ACQUISITIONS

Our corporate finance team provides support in relation to mergers, acquisitions or organisation sales processes including:

- ▶ Acquisition support
- ▶ Sale of organisations either in part or whole
- ▶ Merger related advice
- ▶ Business valuations
- ▶ Strategic merger and acquisition support
- ▶ Supporting taxation advice.

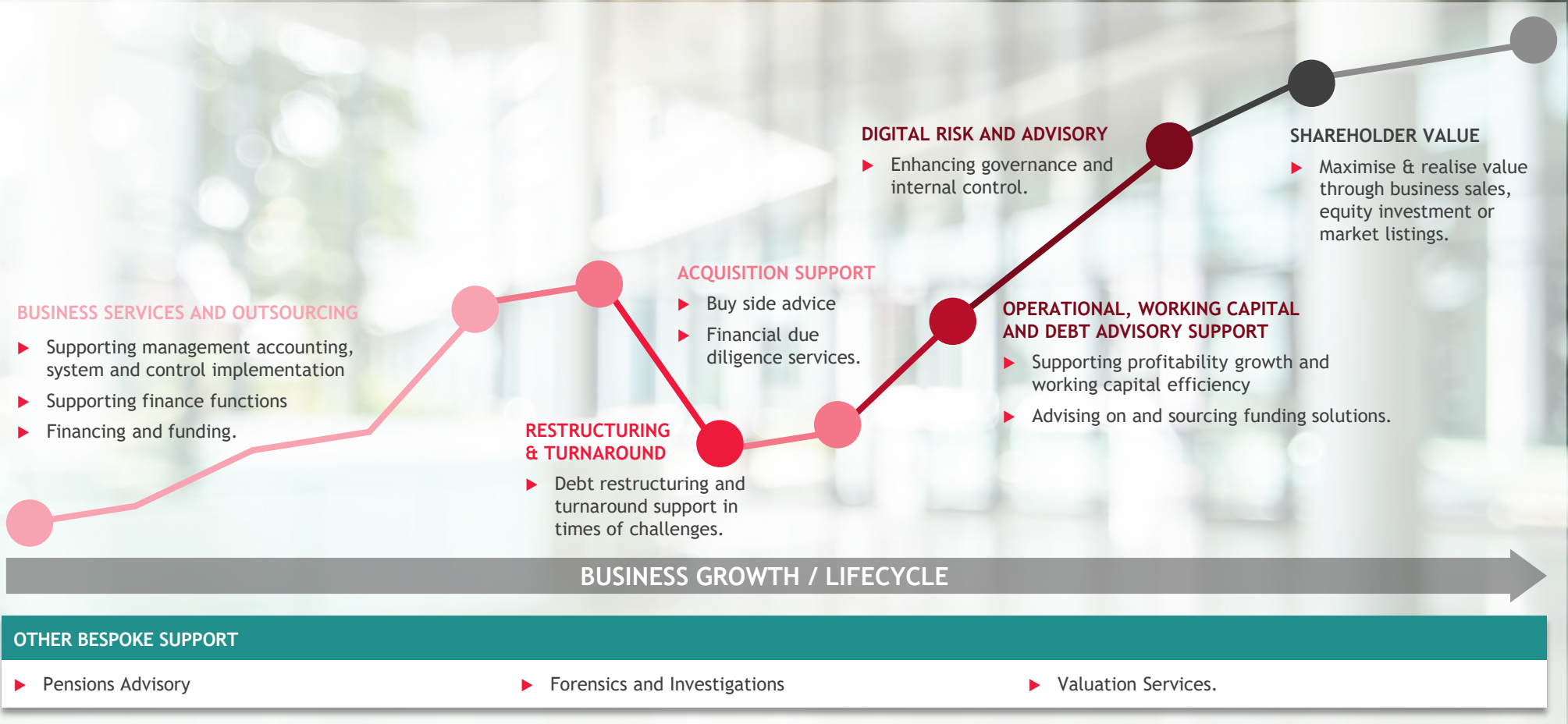
BUSINESS SERVICES AND OUTSOURCING

BDO's business services and outsourcing team provide a range of services to support accounting functions including:

- ▶ Management accounting
- ▶ Finance function reviews
- ▶ Implementing new accounting standards
- ▶ Consolidation preparation
- ▶ Reviewing accounting policies or disputes and writing technical papers
- ▶ ER, cloud and accounting system implementation, integration and training.

SUPPORTING LONG TERM GROWTH & VALUE

An example



ABOUT BDO

Exceptional client service, delivered locally and across the world

WHAT SETS US APART

- ▶ One of the world’s largest accountancy and advisory networks, bound by the same dedication to client service
- ▶ Our firms cooperate and work closely together. That means local experts who understand your business, industry and local and international markets
- ▶ We are big enough to be able to access the best group of experts for your needs, and we are small enough to be responsive and innovative in how we tackle our clients’ challenges
- ▶ We offer not just services but solutions tailored to your business, including audit, tax, corporate finance, forensics, restructuring, global outsourcing, operational and more
- ▶ We operate in areas that are important to you now and have expertise to take your business where it wants to be in the future
- ▶ We build teams of technically strong, commercially minded people empowered to think on their feet so that you receive relevant, intelligent advice that adds real value.

BDO UK

Local experts who understand your business.

∞ OFFICES **390 PARTNERS**
6,130 STAFF

95% OF OUR CLIENTS WOULD RECOMMEND US¹

2020/2021 RESULTS:
REVENUES² UP **11%** TO **£731m**

¹. Client Listening Programme (2019)
². Gross Revenues for BDO LLP



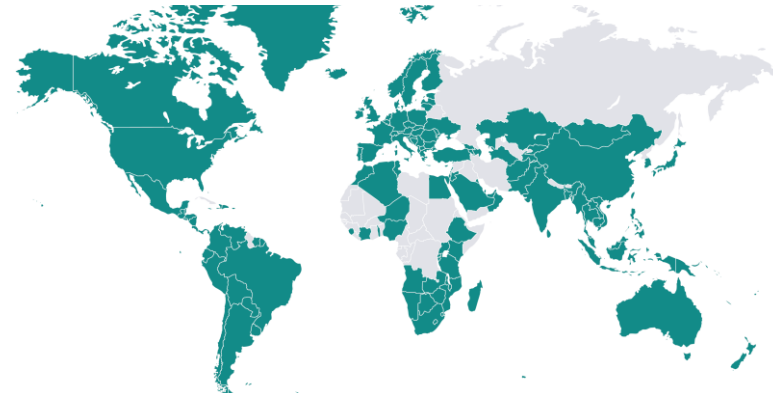
BDO INTERNATIONAL

A single network with global reach.

BDO INTERNATIONAL
US\$11.8 billion 2020/2021 REVENUE
A YEAR ON YEAR INCREASE OF **10.8%**¹

164 Countries | **1,710** Offices
95,400 Staff

¹. At constant exchange rate.
Financial results are as of 30 September 2021. Countries & territories, Offices and People have been updated as of 14 March 2022.



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