



INTERNATIONAL PROJECTS GROUP

Real world experience

Consultancy services for developing nations, emerging markets and transition economies

The key challenge facing both public sector institutions and private enterprises in developing nation environments is the drive to achieve Sustainable Development Goals and Poverty Reduction Strategies.

Almost invariably this involves matching local priorities against “best international practice” - for the public sector, the focus is on encouraging the efficient and transparent planning and provision of value-for-money services, particularly to the disadvantaged members of the community; for the private sector, the challenge is to operate profitably in an increasingly global and competitive marketplace. In both the public and private sectors, the skills and resources essential to achieve these objectives are often lacking and the international donor community is committed to significant levels of support to help to address these issues.

To achieve success in the design and implementation of effective, tailored solutions in these often complex environments requires a sensitive combination of recent practitioner experience in relevant OECD institutions, combined with extensive developing nation consultancy expertise, all delivered within a framework of a commitment to sustainable development. It also requires an appreciation of the political, economic, financial and social issues within which public and private sector entities operate.

Who are we?

As the UK member firm of BDO, a global accountancy network of independent practices, we provide access to more than 67,700 people in more than 1,400 firms in over 158 countries. In the UK, we have a team dedicated to undertaking consultancy projects in developing nations - our BDO International Projects Group (IPG). Our extensive track record of successfully completed assignments in Africa, Central and Eastern Europe, the Balkans, Middle East, Asia and the Caribbean gives us a deep appreciation of the issues that affect public and private sector organisations operating in developing nations and transition economies.

In 2012, The Management Consultancies Association (the representative body for the major consultancy practices in the UK), awarded us their International Project of the Year for our pioneering introduction of a unified programme budgeting approach within the 14 Ministries of Finance in BiH.

In 2015, our long-running technical assistance assignment with Audit Service Sierra Leone was awarded “Best Advisory Team of the Year” at the British Accountancy Awards

Why BDO-IPG?

Our 30-year history of successful operation speaks for itself. In a highly competitive and prescribed environment we have none-the-less built a reputation for high standards of professional and independent advice, honesty and integrity of approach, sensitivity to local issues and commitment to value-for-money.

Whether the assignment is a short two-week feasibility study or a five-year Technical Assistance programme, the approach of our in-house experts and consultants is to implement every project with the same enthusiasm and commitment, balancing international “best practice” against local needs and requirements in order to arrive at tailored and sustainable solutions to client problems.

We recognise that solutions imposed on an organisation from the outside are rarely workable; our approach involves interacting with client personnel as part of an integrated team to develop a mutually agreed solution and then to encourage and support the implementation of the agreed approach.

We routinely assemble and project manage multi-disciplinary teams to meet client needs, incorporating, for example, lawyers, gender experts, engineers, economists, valuers, procurement experts and technical specialists in a wide range of industries, disciplines and sectors.



We maintain a large database of world-class experts on whom we call, as required, to join BDO-led teams assembled to meet specific client demands. Working closely with the global network of BDO offices around the world, we have the skills and experience to achieve results and the commitment to get the work done.

Our principal areas of expertise include:

- project management of complex multidisciplinary, multi-annual projects
- public financial management, budget policy and practices
- institutional development and capacity-building in Supreme Audit Institutions (SAIs)
- design and implementation of public internal financial control (PIFC) systems and development of internal audit
- pro-poor development through value chains and clusters
- public enterprise commercialisation, restructuring and privatisation
- market demand, technical and economic appraisal and financial feasibility studies
- private sector participation in public infrastructure, including Public Private Partnership/Private Finance Initiative (PPP/PFI)
- small and medium enterprises (SMEs) and microfinance
- enterprise valuation and Due Diligence exercises

Our clients:

- The World Bank Group (including the African Project Development Facility)
- UK Department for International Development (DFID)
- European Investment Bank (EIB)
- The European Commission in its many forms (EuropeAid, EDF, DGEFCFIN)
- European Bank for Reconstruction and Development (EBRD)
- Danish Ministry of Foreign Affairs (DANIDA)
- Divestiture Implementation Committee, Ghana
- UK Foreign and Commonwealth Office (FCO)

- Africa Development Bank (AfDP)
- Governments of Bosnia and Herzegovina, Bosnia Federation and Republika Srpska
- State Audit and Control Bureau, Palestine
- South Sudan National Audit Chamber
- Gambia Ports Authority
- Audit Service Sierra Leone
- Central Bank of Liberia
- Ministry of Labour, Dominican Republic
- Kenya Power and Light Company
- Mauritius Sugar Authority
- Public Enterprise Office, Egypt
- Bank of Sierra Leone (Central Bank)
- Kenya Electricity Regulatory Board
- Ministry of Health and Sanitation, Sierra Leone
- Bangladesh Ministry of Finance
- Ministry of Economic Development, Montenegro
- National Treasury, Republic of South Africa
- Foundation for Enterprise Restructuring, Russian Federation

We have significant experience in a range of sectors including:

- central and regional governments, public sector agencies and non-departmental bodies
- Supreme Audit Institutions (SAIs)
- banking and finance
- public utilities and services
- maritime and transport
- agriculture and agro-industry
- light industry
- hospitality, tourism and leisure
- mixed use (residential, commercial, retail) property development

For more information on our consultancy services for developing nations, emerging markets and transition economies, please contact:

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