

BDO LLP

HEALTHCARE SERVICE OFFERINGS

JUNE 2021

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HEALTHCARE SUB SECTOR FOCUS INCLUDES



Health And Social
Care Sector



Specialist Educational
Needs And Domiciliary Care



Primary Care Services - GP's,
Dentists And Pharmacists



Not For Profit



Medical Devices /
Digital Health



Private Hospitals /
Clinics

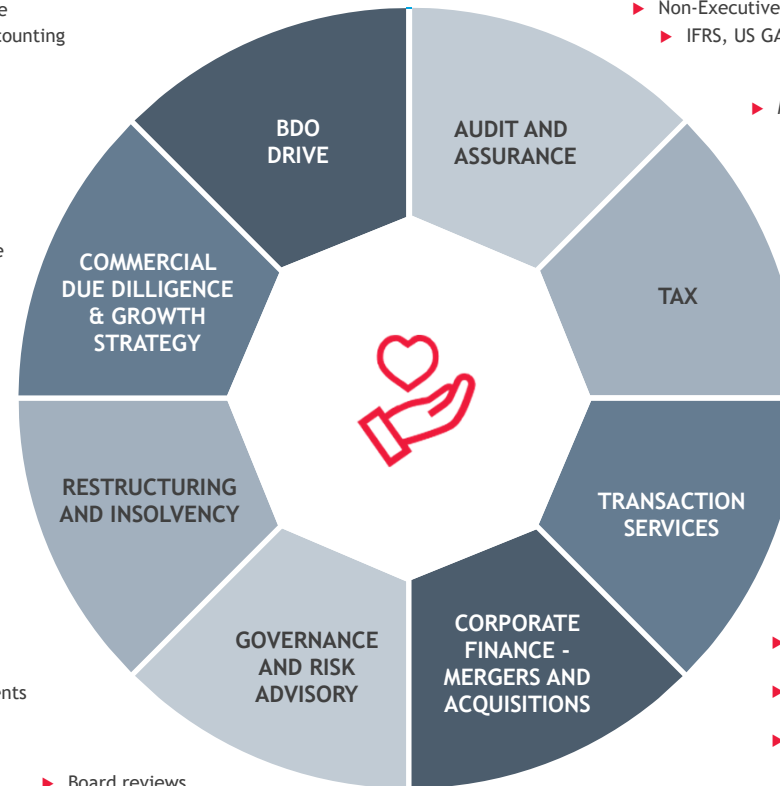
HEALTHCARE SERVICE OFFERINGS

- ▶ Partnership accounting/profit share and benchmarking analysis
- ▶ Partner taxation and superannuation returns and advice
- ▶ Incoming/retiring partner advice
- ▶ Merger analysis and advice
- ▶ Primary Care Network accounting and incorporation advice

- ▶ Internal and external audit
- ▶ Financial reporting solutions
- ▶ Governance, risk and compliance
 - ▶ Non-Executive Director programme
 - ▶ IFRS, US GAPP and International GAPP

- ▶ Growth strategy
- ▶ Buy and sell-side Commercial Due Diligence
- ▶ Pre-deal readiness, post-deal growth

- ▶ Independent Business Reviews | Options Reviews
- ▶ Turnaround and efficiency reviews
- ▶ Accelerated Merger and Acquisition
- ▶ Formal Insolvency: Restructuring plans | CVAs | Administration
- ▶ Refinancing
- ▶ Pension advisory assignments



- ▶ M&A - transaction readiness | diligence | structuring | modelling & forecasting
- ▶ Corporate activity - refinancing | demergers | reorganisations | sale & leaseback
 - ▶ Advisory - capital allowances | VAT | stamp taxes | CIS | employment tax | transfer pricing
 - ▶ Tax compliance and reporting
 - ▶ Tax assurance and risk management - SAO | CCO | tax strategy
 - ▶ Recent EIS changes

- ▶ Buy side | vendor due diligence
- ▶ Pre-lend | lender due diligence

- ▶ Capital markets
- ▶ Operational due diligence

- ▶ Exit readiness | transaction preparation | vendor assistance
- ▶ Sale and purchase agreement (SPA) reviews
- ▶ Financial modelling | Completion accounts

- ▶ Board reviews
- ▶ Risk management advisory
- ▶ Contract and commercial risk
- ▶ Privacy
- ▶ Transformation and change management
- ▶ Strategy reviews
- ▶ Third party/SOX

- ▶ Strategic review
- ▶ Disposals
- ▶ Acquisitions
- ▶ Mergers
- ▶ Fund raising

IDEAS | PEOPLE | TRUST



YOUR KEY CONTACTS



HELEN O'KANE

PARTNER
M&A

T: +44 (0)23 8088 1792
M: +44 (0)7966 008 617
E: helen.okane@bdo.co.uk

I am Partner in the M&A team, advising clients on a range of acquisitions, disposals, mergers and fund raisings. I have led transactions on behalf of private shareholders, private equity houses, charities and corporates. I lead the national Health & Social Care M&A team, completing multiple transactions across this sector, including care homes, specialist care and specialist education.



GURPAL AHLUWALIA

PARTNER
COMMERCIAL DUE DILIGENCE

T: +44 (0)20 7893 2829
M: +44 (0)7583 036 826
E: gurpal.ahluwalia@bdo.co.uk

I head BDO's Healthcare and Life Sciences strategy consulting and commercial due diligence offerings in the UK. I have deep sector experience including many years as a doctor specialising in cardiothoracic surgery. I have worked on a broad range of projects and led multiple commercial due diligence and strategy engagements across med tech, pharma, health and social care.



FIONA CONDRON

PARTNER
NOT FOR PROFIT

T: +44 (0)129 359 1102
M: +44 (0)7583 022 125
E: fiona.condron@bdo.co.uk

I am a Partner in our Not for Profit (NFP) Team specialising in providing external audit services to charities. I work with a number of national charities specialising in providing hospice, neurological and specialist care services as well as medical research. I regularly present at technical seminars, contribute to industry guides and co-author the Croner-i Charity Administration online guide. I also act as a Trustee.



JEFF HARRIS

PARTNER
TRANSACTION SERVICES

T: +44 (0)1293 848 994
M: +44 (0)7788 144 250
E: jeff.harris@bdo.co.uk

I am a Corporate Finance Partner in the transactions services team. My main areas of work are corporate acquisitions and capital markets. I operate across a wide range of sectors and I am a member of BDO's natural resources and technology team. I also support the not for profit team on mergers and acquisitions.



VICKY ROBERTSON

PRINCIPAL
TAX

T: +44 (0)207 893 2394
M: +44 (0)778 676 533
E: vicky.robertson@bdo.co.uk

I am tax principal in our London Corporate and M&A team. I work with numerous businesses in the healthcare sector. I seek to build collaborative relationships with clients and work closely alongside them to provide a complete spectrum of tax services ranging from advice on acquisitions, disposals, reorganisations, refinancing, demergers and entity elimination, corporate tax compliance and tax reporting.

YOUR KEY CONTACTS



RICHARD LEVY
PARTNER
AUDIT AND ASSURANCE

T: +44 (0)207 893 2076
M: +44 (0)7802 888 955
E: richard.levy@bdo.co.uk

I am a partner providing audit and advisory services to corporate entities. I have a particular specialism in the real estate and healthcare sectors. I have a range of clients based in the UK and abroad, ranging from entrepreneurial start up businesses to substantial private groups, PE backed and fully quoted entities and REITs. I act for healthcare investors, operators, hospitals and domiciliary care businesses.



DAVID EAGLES
PARTNER
PUBLIC SECTOR AUDIT

T: +44 (0)1473 320 728
M: +44 (0)7967 203 431
E: david.eagles@bdo.co.uk

I specialise in the public sector and have considerable expertise in this area. I also lead on business development for our Public Sector External Audit team. I have worked across the complete spectrum of local government, central government, audit and NHS bodies. I also have a portfolio of corporate audits linked to the NHS and local government.



PAUL KNIGHT
PARTNER
NOT FOR PROFIT TAX

T: +44 (0)20 7486 5888
E: paul.r.knight@bdo.co.uk

I am a tax partner in the Not for Profit Assurance and Advisory team with extensive experience of advising on a broad range of not for profit tax issues. I lead the national team providing tax services to charities, social housing associations, higher education providers and membership organisations in the wider not for profit and public sector.



SARAH ELMS
PARTNER
BDODRIVE SOLUTIONS

T: +44 (0)1473 32 0732
M: +44 (0)7912 040 896
E: sarah.elms@bdo.co.uk

I specialise in medical services working with GP practices, dealing with both compliance requirements and advisory aspects. I lead our primary care sector team nationally. I have considerable experience of guiding practices through a number of significant challenges including partner succession, disputes expulsion, cash flow difficulties and re-financing of practice property.



KERRY BAILEY
PARTNER
BUSINESS RESTRUCTURING

T: +44 (0)161 833 8368
M: +44 (0)7771 896 377
E: kerry.bailey@bdo.co.uk

I am a business restructuring partner and an insolvency practitioner. I lead the BDO healthcare restructuring sector. I have experience in all aspects of turnaround and rescue, as well as formal appointments. I have advised on some of the largest care home operators in the UK. I have specialist knowledge of the insolvency and regulatory aspects.

SELECTED HEALTHCARE CLIENTS

NOT FOR PROFIT CLIENTS



General Medical Council
Regulating doctors
Ensuring good medical practice



East and North Hertfordshire NHS Trust



Sue Ryder



TAX CLIENTS

- ▶ Caring Homes
- ▶ Consensus
- ▶ Cygnet Health Care Group
- ▶ Signature
- ▶ City & County Healthcare Group
- ▶ Hallmark Care Homes Group
- ▶ Montreux Healthcare Fund
- ▶ Octopus

CORPORATE FINANCE CLIENTS



Note: BDO act for over 20 NHS CCGs and Trusts

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